

Sales Reps

The FBX group is an international company specializing in financial & cryptocurrency investigation services, credit & debit card dispute consultation services and cyber security. We maintain a fast-paced and growing office located off Route 38 close to Shaar Hagai and Route 1, with good access to public transport, and are currently looking to double our existing staff over the next six months.

Job Role:

- Onboarding clients in a B2C warm-lead structure
- Calling and educating clients about services and processes
- Displaying both professionalism and sensitivity regarding financially related matters
- Establishing ongoing relationships with clients via phone and email
- Accurate and organized data entry into a CRM system
- Meeting monthly KPIs and sales objectives

Job Requirements:

- Native English, German, Spanish, or other (according to needs)
- Fluent English for native speakers of other languages
- Computer literacy and tech savviness
- Professional phone manner
- Strong verbal and written communication skills
- Ability to explain clearly and educate others
- Capacity to learn quickly and independently
- High energy, persistence and perseverance
- Good time management and organization
- Closing skills
- Willingness to work long hours when necessary
- Ongoing team communication via WhatsApp

Full and part-time options available, Sunday to Thursday or Monday to Friday.

European hours for European language speakers.

South American hours for Spanish speakers.

US, Australian or South African hours for English native speakers.

UK hours for employees with a British accent.

Compensation: Base salary, plus commission.

Please send resumes with the headline "sales" to jobs@fbx-group.com